The Ties That Bind a Nation: Union Pacific

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Director Public Affairs
Building America for more than 150 Years
2014 Fast Facts

Revenue: $24.0 B
Route Miles: 32,000 in 23 States
Employees: 47,200
Annual Payroll: $4.6 B
Customers: 10,000
Locomotives: 8,500
2014 Union Pacific in Idaho

Miles of Track: 848
Annual Payroll: $85.4 M
In-State Purchases: $10.8 M
Capital Investment: $38.8 M
Employees: 924
U.S. Jobs Supported*: 4,158
Community Giving: $245,000
Charitable Organizations: 30+

*Each American freight rail job supports 4.5 jobs elsewhere in the U.S. economy. (Association of American Railroads)
Union Pacific in Canyon and Ada Counties

Continued Safe and Efficient Operations

Growth with Market

Strong Relationship with WATCO

Bright Future
Union Pacific Hauls . . .
Critical to America’s Supply Chain

- Iron Ore
- Scrap
Strengthening the Franchise

~$4.2 Billion 2015 Capital Plan*

- 44% Infrastructure Replacement
- 26% Locomotives & Equipment
- 15% Capacity/Commercial Facilities
- 10% Positive Train Control
- 5% Technology/Other
- 650

*In millions. Includes cash capital, leases and other non-cash capital.
Safety is Top Priority

**↓44% EMPLOYEE**

**↓38% DERAILMENT**

**↓12% PUBLIC**

- **Reportable Injuries Per 200,000 Employee Hours**
  - 2004: 1.75
  - 2014: 0.98

- **Reportable Derailments Per Million Train Miles**
  - 2004: 4.80
  - 2014: 3.00

- **Grade Crossing Accidents Per Million Train Miles**
  - 2004: 2.67
  - 2014: 2.34
Armour Yellow Outside
Green Inside

• One train takes up to 300 trucks off congested highways
• Rail is almost four times more fuel efficient than trucks
• UP can haul one ton of freight 471 miles on one gallon of diesel fuel
• Rail transportation is three times cleaner than trucks on a ton-mile basis
Supporting Our Communities

Boise Rescue Mission  
Discovery Center of Idaho  
Make-A-Wish Foundation  
United Way  
St. Alphonsus Medical Center  
Junior Achievement  
…and many, many others
VEHICLE-TRAIN COLLISIONS CUT IN 1/2 OVER THE PAST 20 YEARS
Locomotive Horn Blowing at RR Crossings

Required by Federal Railroad Administration

Must be sounded at all public crossings, except in quiet zones recognized by the FRA

Standardized pattern, unless emergency

Dependent on train speed, horn blowing starts ¼ mile or 15-20 seconds before the crossing.

Repeat until locomotive clears crossing.
Almost 500 quiet zones in U.S.

Ceases routine sounding of the train horn

Full quiet zones
  – Horn is silenced 24 hours per day

Partial quiet zones
  – Horn is silenced for portion of day, typically 10 p.m. to 7 a.m.

UP will actively participate in quiet zone projects
  – Although ultimately, community is responsible to progress

Public authorities are responsible for cost incurred to meet quiet zone standards

Final decision is made by FRA
Blocked or Damaged Crossing

Union Pacific Grade Crossing Safety Hotline:

1-888-877-7267
Recreational Trails

Reviewed by Industry and Public Project Group

Policies are safety-focused

Safety enhancements are funded by the Agency (State, County, City, etc.)
OUR MISSION
The men and women of Union Pacific are dedicated to serve.

OUR VALUES
Focus on performance
Ensure high ethical standards
Work as a team